

# The year ahead: Legal tools and strategies for times of crisis

General Counsel and Heads of Legal examine the strategic opportunities arising from the current Portuguese reforms and discuss the tools to aid in successful outcomes.

**Lisbon, January 30th, 2013**

Portugal's In-House Counsel are facing an uphill battle against what appears to be a constant wave of change. New laws and regulation are being seen on an almost daily basis.

In 2013, this will include radical changes to the tax system, which will have a huge impact upon business. But change brings opportunities as well as challenges, although not always in equal terms.

This Master Class will address the strategic opportunities (plus risks) of the tax reforms affecting corporate structures, salaries and benefits, as well as finance. In addition, it will address tax issues for businesses with international interests and how to manage tax litigation effectively.

## Master Class key issues:

- ✓ The changes themselves;
- ✓ Their impact on business and finances;
- ✓ The strategic consequences on company structures;
- ✓ Options for new approaches to remuneration and benefits;
- ✓ Tax issues when a business is internationalising;
- ✓ Managing tax litigation effectively.

## Moderators

Paulo Lino Martins  
Head of Legal, Martifer Solar

Nuno da Cunha Barnabé  
Partner, PLMJ

## Where

PLMJ  
Edifício Eurolex,  
Av. da Liberdade, 224  
1250-148 Lisbon

## Time

9.00-11.30

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In association with:

**PLMJ**   
SOCIEDADE DE ADVOGADOS, RL



## Methodology

The Master Class will be informal and interactive. Participants will be able to share what they see as the current opportunities and challenges.

## Moderators



### **Paulo Lino Martins, Head of Legal, Martifer Solar**

Paulo is the Legal Director at Martifer Solar. He joined Martifer in 2001, then still Martifer Construções Metalomecânicas, having previously been in private practice and worked at IAPMEI. From 2001 to 2009, he worked in the Metallic Constructions area, then the Energy Systems area, and finally in Martifer Inovação and Martifer SGPS as Head of Legal and Company Secretary from 2007 to August 2010. Since then he has taken a more focused role in the solar energy business worldwide and giving support in more than 22 different geographies such as USA, Mexico, Chile, Brasil, UK, Spain, Germany, Mozambique, Czech Republic, France, Senegal, etc.



### **Nuno da Cunha Barnabé, Partner, PLMJ**

Nuno is a Partner in PLMJ's tax practice who specialises in tax issues arising from cross-border transactions/investments and corporate reorganisations, working with clients across business sectors. Besides his corporate work, Nuno also has extensive experience of individual and family wealth management. Between 1997 and 1999 he was closely involved in the legislative process for the revision of the system for tax relief in business reorganisation operations and he regularly contributes articles in the national press on the important tax issues of the day.

## Participants

### **André Tavares Lourenço**

Legal Department  
Banco Itaú BBA International

### **Cameron Beverley**

Legal Director  
Ascendi

### **Francisco Sebastian**

General Counsel  
ANA - Aeroportos de Portugal

### **Isabel Vidal**

Head of Legal, Regulation, Compliance, Custody and Settlement Affairs, Portugal, Legal and Government Affairs  
Euronext Lisbon

### **Joanna Pinto Lee**

Editor  
Iberian Lawyer

### **João Ferreira Lourenço**

General Counsel and past President of the Company Lawyers Institute of Portuguese Bar Association  
Millennium BCP

### **Luciana Kendall Alçada**

Country Legal Counsel, HP Portugal  
Hewlett-Packard Portugal

### **Mari Cruz Taboada**

Head of Projects & institutional Relations  
Iberian Legal Group

### **Nuno da Cunha Barnabé**

Partner  
PLMJ

### **Paulo Réfega**

Corporate Lawyer  
Ils World

### **Paulo Martins**

Head of Legal  
MARTIFER Solar

### **Paulo Marcelo**

Senior Legal Counsel  
Vodafone

### **Pedro Marques Henriques**

Head of Legal and Tax  
José de Mello SGPS

### **Serena Cabrita Neto**

Partner  
PLMJ

### **Sofia Egídio**

Board of Director's Advisor -  
Legal and Compliance  
PME Investimentos

### **Tiago Melo**

Company Secretary  
Brisa-Auto Estradas  
de Portugal

### **Vasco Melo**

Legal Department  
Ascendi

